

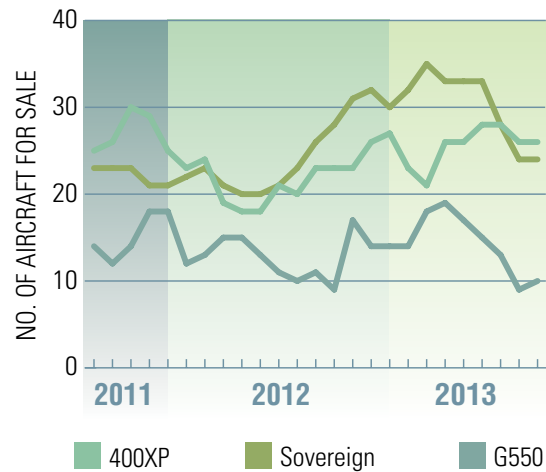
INVENTORY OF USED BUSINESS JETS

August 2011–August 2013



TWO-YEAR INVENTORY TRENDS OF THREE BUSINESS JETS

August 2011–August 2013



SOME POPULAR PREOWNED MODELS

Model	No. in Operation	Percentage for Sale	Average Price 2011 (\$M)	Average Price 2013 (\$M)	Average Days on Market Until sold
CITATION MUSTANG	434	7.1	2.4	2.3	208
PREMIER IA	157	10.8	3.6	3	262
LEARJET 45	243	16	4.2	3.4	408
LEARJET 60	312	14.1	4.1	3.6	271
CITATION XLS	329	9.4	7.7	6.6	160
GULFSTREAM GIV	188	13.8	8.3	6.7	225
FALCON 900B	177	15.2	11.6	8.1	334
SOVEREIGN	348	6.9	11.9	9.4	242
CHALLENGER 605	222	6.7	21.3	19	226
GULFSTREAM G550	409	2.4	41.5	40.2	242

Sources: Jetnet LLC, AircraftPost