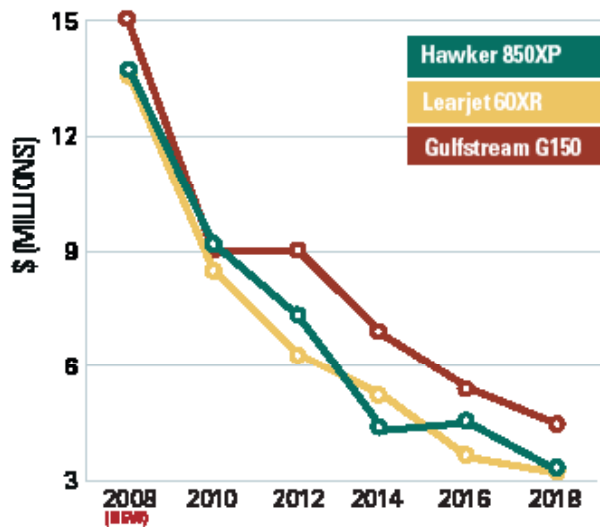


## FAIR MARKET VALUE

price comparison of competitive aircraft



Source: Vref Publications (vrefonline.com)

## Specifications & Performance

Range*	2,615 nm
Max cruise speed	430 ktas
Cabin Dimensions	Height: 5.75 ft
	Width: 6 ft
	Length: 21.3 ft
Baggage (internal)	Volume: 551 cu ft

\*with four passengers (200 lb each, including baggage), IFR NBAA 200nm reserve

## Economics

Total variable flight cost/hour	\$2,859
Total fixed cost/year	\$474,198
Total cost/year**	\$1,700,821

\*\*Includes variable and fixed costs plus market depreciation and assumes usage of 175,000 nautical miles and 429 flight hours.

Source: Conklin & de Decker

Visit [BJTonline.com](http://BJTonline.com) for a searchable aircraft guide that contains detailed performance, specifications, and expense data for this and all other popular business aircraft.

## Hawker 850XP compared with Gulfstream G150

Model	First year produced	Variable cost/hour	Seats exec/max	Range (nm)	Normal cruise (kt)	Max takeoff weight (lb)
<b>Hawker 850XP</b>	<b>2006</b>	<b>\$2,859</b>	<b>8/15</b>	<b>2,615</b>	<b>430</b>	<b>28,000</b>
Gulfstream G150	2006	\$2,428	7/8	3,018	459	26,100

Assumptions: Aircraft are 2008 models. Jet fuel \$4.48/gal; variable cost: fuel plus maintenance reserves; four passengers; NBAA IFR 200 nm reserve fuel; passenger weight 200 lb includes baggage.

Sources: Conklin & de Decker Life Cycle Cost Performance and Aircraft Performance Comparator